# Sanjay Ghodawat University, Kolhapur

2017-18

Established as State Private University under Govt. of Maharashtra. Act No XL, 2017

**2017, Master of Business Administration** | **School of Commerce & Management** | **School of Management**

**MMC 501** | **Principles & Practices of Management** | **Semester – Odd (I)**

**Day and Date:** 28 NOV 2017 | **End Semester Examination** | **Time: 3 hrs, Max Marks: 100**

**Instructions:**
1) All Questions are compulsory.
2) Figures to the right indicate full marks.

| | | Marks | COs |
|---|---|---|---|
| Q.1 | Case Study/Problem/Practical Oriented Question(s)/Applied Question Unit I/II/III/IV/V | | |
| a) | Explain How Total Quality Management & Six Sigma Trends affect on the Business. | 10 | 1 |
| b) | The production manager of an STAR automobile company asked the foreman to achieve a target production of 200 scooters per day. But he did not give him the authority of requisition tools and materials from the stores department. Can the production manger blame the foreman if he is not able to achieve the desired target? Explain briefly the principle relating to the situation. | 10 | 4 |
| Q.2 | Solve any Two | | |
| a) | Explain Henri Fayols 14 Principles in Detail. | 10 | 1 |
| b) | Define Scientific Management. | 10 | 2 |
| c) | Explain Skills of Manager in Detail. | 10 | 1 |
| Q.3 | Solve any Two | | |
| a) | Explain Planning with its Process. | 10 | 1 |
| b) | Explain the Advantages & Disadvantages of Planning. | 10 | 1 |
| c) | Define Management by Objective. | 10 | 2 |
| Q.4 | Solve any Two | | |
| a) | Explain the nature of Organizing with its Importance. | 10 | 1 |
| b) | Explain Departmentation with its Bases. | 10 | 1 |
| c) | Define Span of Management. | 10 | 2 |
| Q.5 | Solve any Two | | |

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|---|---|---|---|
| a) | Define Human Resources Planning. | 10 | 2 |
| b) | Explain Controlling with its Types in Detail. | 10 | 1 |
| c) | Discuss need and principles of Directing in detail. | 10 | 3 |

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